1	UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINI	
2	ALEXANDRIA DIVISION	
3	Case No.: 1:16CV664-GBL-MSN	
4	X CAPITOL PROPERTY MANAGEMENT CORPORATION,	
5		
6	Plaintiff,	
7	vs.	
8	NATIONWIDE PROPERTY AND CASUALTY INSURANCE COMPANY,	
9	AND	
10	NATIONWIDE MUTUAL INSURANCE COMPANY, AND	
11		
12	NATIONWIDE MUTUAL FIRE INSURANCE COMPANY,	
14	Defendants.	
15		
16	DISCOVERY DEPOSITION OF	
17	ROBERT G. HINTON	
18	Pages 1 through 68	
19		
20	Wednesday, January 4, 2017 1:16 p.m 2:59 p.m.	
21		
22	PHIPPS REPORTING - Microtel Inn & Suites 4881 Commercial Way	
23	Spring Hill, Florida	
24		

www.phippsreporting.com (888)811-3408 EXHIBIT .sapples

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Page 24
 1
          Q
               Let me ask you this to make it easier: Is he
     a lawyer?
 2
 3
          A
               Yes.
               Is there a Keith Atkins?
 4
          Q
 5
          A
               Yes.
 6
               Do you know whether he is a lawyer?
          0
               He is not a lawyer.
 7
          A
               How about Mike Guziewicz?
 8
          0
               Guziewicz, he's not a lawyer.
 9
          A
10
               MR. BROWN: Okay. Bear with me one second.
11
          Now, if you would go to Exhibit No. 7, sir.
12
               Ms. Court Reporter, if you could mark
13
          Exhibit 7 as Exhibit 7.
14
               THE WITNESS: Okay.
                                     Thank you. I'm moving
15
                  Bear with me.
          paper.
16
               MR. BROWN:
                           No problem. Just let me know when
17
          you get there.
18
               THE WITNESS: Okay. I am at Exhibit 7. I
          will so mark it.
19
20
               MR. BROWN: Okay.
               (Exhibit 7 was marked for identification.)
21
22
     BY MR. BROWN:
23
               If you could read through that and then let me
     know if you're familiar with that document.
24
25
          A
               I am familiar with this document.
```

1	Page 25 Q Can you tell me what prompted you to write		
2	this document, this letter? It's a letter authored by		
3	you, is it not, Mr. Hinton?		
4	A It is.		
5	Q What prompted you to write this letter,		
6	Exhibit No. 7?		
7	A Ms. Panuzio had told me about a provision in		
8	their contract between Capitol Property Management and		
9	Gunston Corner Condominium Association of a 10 percent		
10	insurance processing fee. She asked me to look into		
11	whether that was a part of the claim and whether there		
12	would be coverage for that. I wrote this letter in		
13	response to that		
14	Q What did you do to investigate that? Go		
15	ahead.		
16	A Oh, all I said was I wrote this letter in		
17	response to that verbal request.		
18	Q And what did you do to investigate that claim,		
19	that verbal request?		
20	A I reviewed the policy issued to Gunston Corner		
21	Condominium Association.		
22	Q Okay. Did you also review the Property		
23	Management Agreement?		
24	A I did just to validate that there was that		
25	the language was included in the contract.		

		Page 68
1		ERRATA SHEET
2	DO NOT	WRITE ON TRANSCRIPT - ENTER CHANGES
3	IN RE: CAPI	TOL PROPERTY MANAGEMENT CORP vs. NATIONWIDE
4	DAT	WITNESS: ROBERT G. HINTON E OF DEPOSITION: January 4, 2017
5	PAGE LINE	CHANGE REASON
6	05 15	GLENN SPELLING ADKINS SPELLING
7	24 04	GLENN SPELLING ADKINS SPELLING
8		
9		
10		
11		
12		
13		
14	ALP CONTROL OF THE PARTY OF THE	
15		ANTER A SERVICE AND AN A SERVICE AND AN AREA AND AND AN AREA AND AND AN AREA AND AND AND AND AND AND AND AND AND AN
16		
17	-	
18		
19		
20	Under penalties	of perjury, I declare that I have read
21	the foregoing d	ocument and that the facts stated in it
22	are true.	DO A ALLO
23	JANUARY 31 701	ROBERT G. HINTON
24		
25	Reporter: Cynt	hia L. Braun, RPR



Nationwide Insurance Allied Insurance Nationwide Agribusiness Titan Insurance

On Your Side*

Victoria Insurance

Page 1 of 1

Gunston Corner Condominium Association 3914 CENTREVILLE RD STE 300 CHANTILLY, VA 20151

ATTN: Stacy Panuzio

Date prepared July 2, 2014

Claim number 53 45 PE 056233 05272014 51

Questions?

Contact Claims Associate

Robert Hinton

hintor1@nationwide.com Phone 352-573-0374

Important information about this claim

Dear Ms. Panuzio.

This letter is in regards to the fire loss that occurred at 8228 Catbird Circle, Lorton, Virginia on May 27, 2014. You have provided us with the management contract between Capitol Property Management and Gunston Corner Condominium Association effective January 1, 2014.

Claim details

Insurer:

Nationwide Properly & Casualty Insurance Company

Policyholder:

Gunston Corner Condominium Association Gunston Corner Condominium Association

Claimant:

Claim number: 53 45 PE 056233 05272014 51

Loss date:

05-27-2014

Loss location: 8228 CATBIRD CIR LORTON, VA 22079

THE ISSUE

The management contract states:

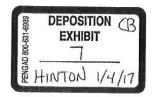
II. SERVICES. Capitol Property Management shall render services and perform duties as follows:

(G) Insurance. Capitol Property Management shall cause to be placed and kept in force, as authorized by the Board of Directors of the Association, and in accordance with the governing documents thereof, all forms of insurance pertaining to all common elements and association facilities to protect the Association and its Members, to the extent required by the governing documents of the Association, from perils that may include, but not be limited to ... fire and extended coverage insurance...

Capitol Property Management shall promptly investigate and make full written

reports to the Board of Directors of the Association as to all accidents or claims for damage relating to the management, operation and maintenance of the common elements and Association facilities, including the estimated cost of repair or replacement, and shall cooperate and make any and all reports required by any insurance company in connection therewith.

Virginia law requires the following: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.



Plaintiff's Initial Disclosure (8.31.16) 000343



IV. REIMBURSABLE EXPENSES. Everything done by Capitol Property Management pursuant to the provisions of this agreement shall be done as Agent of the Association. All fees and expenses incurred by Capitol Property Management pursuant to this agreement and described herein for the direct benefit of the Association will be reimbursed to Capitol Property Management. Following is an itemized list of such reimbursable expenses.

REIMBURSABLE EXPENSES INCLUDE:

Certain expenses are not included in the management fee, including the following:

27. Insurance claim processing 10% of claim received

COVERAGE

The Premier Businessowners Property Coverage Form [BP 0002 (04/11)] states:

A. Coverages

....

We will pay for direct physical loss of or damage to Covered Property at the described premises in the Declarations caused by or resulting from any Covered Cause of Loss.

The ten percent (10%) fee is not a part of the insurance contract. It is a separate contract between Capitol Property Management and Gunston Corner Condominium Association. The management contract cannot create coverage under the property and casualty policy.

Nationwide Property and Casualty Insurance Company will provide coverage for the direct physical loss to Premises 1, Building 9 located at 8224-8236 as a result of the fire.

The ten percent (10%) reimbursable expense to handle the claim for the Gunston Corner Condominium Association is not a part of the direct loss and damage, but rather, an indirect loss resulting from the management contract. Nationwide Property and Casualty Insurance Company formally denies the ten percent (10%) fee as a part of the claim.

Virginia law requires the following: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.



For more Information

If you have any questions or concerns about this claim, please contact me at 352-573-0374 or by email at hintor1@nationwide.com.

Sincerely,

Robert G. Hinton Nationwide Property & Casualty Insurance Company Commercial Claims General Adjuster

CC: Keith W. Puffenbarger Agency

Virginia law requires the following: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.